EXHIBIT 38

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3208. txt
                                                                                                                                            3208.txt
                                                                                                                                          May 5, 2005
   1
                                                                                                                                          9:34 A.M.
  2
          IN THE UNITED STATES DISTRICT COURT
          FOR THE DISTRICT OF MASSACHUSETTS
                         Civil Action No.
03 CV 12428 WGY
Plaintiff,
                                                                                                                      Deposition of JAMES CHASEN, taken by
                                                                                                               8 Flaintiff, pursuant to Notice, at the offices of
               -against-
                                                                                                                   wiggin & Dana, 265 Church Street, New Haven,
      RAYOVAC CORPORATION,
                                                                                                              10
                                                                                                                   Connecticut, before Linda J. Greenberg, a
       Defendant.
                                                                                                                   Certified Shorthand Reporter and Notary Public
                                                                                                                   of the States of New York and Massachusetts.
 10
                                                                                                              13
 11
                DEPOSITION OF TAMES CHASEN
 12
                  Thursday, May 5, 2005
 13
                                                                                                              15
                  New Haven, Connecticut
 14
                                                                                                              17
 15
                                                                                                              18
 16
                                                                                                              19
 17
      *** COMFIDENTIAL - ATTORNEYS' EYES ONLY ***
                                                                                                              21
 19
 20
                                                                                                              22
                                                                                                              23
21
 22
                                                                                                              24
                                                                                                              25
23 Reported By:
24
    LINDA 3. GREENBERG
                                                                                                                       ESQUIRE DEPOSITION SERVICES (212) 687-8010
    JOB NO. 3208
         ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                   APPEARANCES:
 1
                                                                                                                   ROPES & GRAY, L.L.P.
                              Page 1
                                                                                                                                            Page 2
     3208.txt
Attorneys for Plaintiff
One International Place
Boston, Massachusetts 02110-2624
                                                                                                                                           3208.txt
                                                                                                                 EXAMINATION RY
 6
               DALTLA ARGAEZ WENDLANDT, ESQ.
                                                                                                                        ο.
                                                                                                                             Would you please state your name.
                                                                                                              10
     KIRKLAND & ELLIS, L.L.P.
Attorneys for Defendant
200 East Randolph Drive
Chicago, Illinois 60601
                                                                                                             11
                                                                                                                        Q.
                                                                                                                               Mr. Chasen, I'm placing before you
                                                                                                             12
                                                                                                                  what has been previously marked as Exhibit 1.
10
               JAMES A. SHINOTA, ESO.
                                                                                                             13
                                                                                                                              Have you seen this motice of
                                                                                                                  deposition of Rayovac Corporation before?
                                                                                                             14
12
                                                                                                                       A. No, I haven't.
13
                                                                                                             16
                                                                                                                        o.
                                                                                                                              I ask you to flip to page 5 of
14
                                                                                                             17
                                                                                                                  Exhibit 1.
15
                                                                                                             18
                                                                                                                       Α.
                                                                                                                               Do you want me to read the whole
16
                                                                                                             19
17
                                                                                                             20
                                                                                                                       0.
                                                                                                                               Actually, why don't you read the
18
     Stanley D. Liang, Esq.
Ropes & Gray, L.L.P.
                                                                                                             21
                                                                                                                  first two pages.
19
                                                                                                             22
20
                                                                                                                               Have you finished reading the two
                                                                                                             23
                                                                                                                  pages?
21
                                                                                                             24
                                                                                                                       A.
22
                                                                                                                               Page 5?
                                                                                                            25
                                                                                                                               Yes. Can you please turn to
24
                                                                                                                      ESQUIRE DEPOSITION SERVICES (212) 687-8010
        ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                             1
                                                                                                                           JAMES CHASEN - CONFIDENTIAL
                                                                                                                 page 5. I'm going to ask you to read topic
                                                                                                                 number 1 listed on page 5.
                                                                                                                       A. "Defendant's research and
                    JAMES CHASEN,
                                                                                                             5 development, product design and testing for the
3 having been first duly sworn, was examined and
                                                                                                                 cleaning devices of its shaving products,
                                                                                                             7 including, but not limited to, Titanium Smart
          (Exhibit 1 for
   identification, Notice of deposition.)
```

Page 4

23

25

1

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3208.txt
Q- Mr. Chasen, have you been
10
     designated by Rayovac Corporation to speak on
31
     behalf of the company with regard to topic
12
     number 1?
13
                 Yes.
14
               Can I ask you to read to yourself
           0.
     topics 6, 7, 8 and 9, and let me know when
15
16
     you're done.
          A. Out loud or just to myself?
17
18
          Q. You can read it to yourself,
19
          A. I'm sorry, I did see this document
     before. I was looking at the very first page,
20
     but I remember seeing these.
21
22
                 Page 5?
23
          Α.
                 Yes, I just wanted to clarify that.
24
                 Sure.
          A.
                 Okay.
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```

JAMES CHASEN - CONFIDENTIAL

Q. Have you been designated by Rayovac
Corporation to speak on behalf of the company

Page 5

4 with regard to topics 6, 7, 8 and 9 as well?

2

S A. Yes.

Q. And, Mr. Chasen, as a result of
that designation by Rayovac, do you understand
that you are here today to testify under oath,
not only as to matters known to you personally,
but also as to matters known or reasonably
available to Rayovac Corporation with regard to

14 A. I have a Bachelor of Science in
15 mechanical engineering from Fairleigh Dickinson
16 university.
17 Q. When did you receive your BS in ME?

Q. When did you receive your Bs in ME?
 A. 1983.

18 A. 1983.

Q. Any other education beyond that?

A. No.

Describe your employment history

22 following college.

20

21

23 A. I worked for a company called CE

24 Lummus Engineering as a piping and

5 instrumentation engineer for about three years,

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1 JAMES CHASEN - CONFIDENTIAL two to three years. After that, I worked for Electrolux 4 Corporation. They're an appliance manufacturer of vacuum cleaners. I was a product engineer 6 there for approximately three to four years. Following that, I was hired as a project engineer, senior project engineer for Black & Decker, and I was with them for over 16 10 years doing new product development, R&O, that 11 type of thing, mainly related to appliances. Black & Decker changed hands --13 actually, sold the appliance division to a 14 company called Applica, so the names are a 15 little different. I don't know if that's

Page 7

s with them for over 16
development, R&O, that
lated to appliances.
ker changed hands -ance division to a
so the names are a
't know if that's

3208.txt these five topics?

13 A. Yes.
14 Q. What did you do to prepare for
15 today's deposition?
16 A. Well, Jim and I just went over --

briefly over some of my notes to refresh my
memory so that -- in preparation

18 memory so that -- in preparation.

19 O. Aside from Mr. Shimot

19 Q. Aside from Mr. Shimota, who else

20 did you speak to, if anyone?
21 A. About this dense

A. About this deposition?

22 Q. Yes, in order to prepare for this

23 deposition.

24 A. Nobody.

25 Q. What documents did you review? You

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1 JAMES CHASEN - CONFIDENTIAL
2 said your notes -- anything else?
3 A. Most of my development notes that I
4 had. I had a lot of looseleaf binders with my
5 personal files, and there were also some e-mails.
6 and things that I just briefly scanned that were
7 from some other people of our group.
8 (Mr. Liang enters deposition.)
9 Ms. WENDLANDT: Mr. Chasen, this is
10 my colleague, Mr. Liang.
11 Q. Mr. Chasen, can you briefly tell me

12 about your educational history starting with

Page 6

3208.txt

17 Q. This was during the 16-year period 18 that you were there?

19 A. Yes. But it was basically the same 20 company doing the same thing. It was purchased

21 by another company. I don't know if that's

22 relevant.

13 college?

23 After that, I worked for Remington

24 Corporation and I've been with them ever since,

25 primarily doing new product development, R&O.

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JAMES CHASEN - CONFIDENTIAL
 Q. When did you begin your employment
 with Remington?

January of 2003.

Q. And I understand that now Remington has been merged with Rayovac Corporation?

A. This is a common trend that's been going on in my life.

Q. So for purposes of this deposition,

just so you know, I will be referring toRemington and Rayovac interchangeably.

12 A. As one company, that's fine.

Q. If there's a significant difference
 that makes the question not understandable by

15 you, please let me know.

A. Okay, sure.

17 Q. You began with Remington in January

18 of 2003?

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3208. txt
           Α.
                  Yes.
                                                                                                                                     3208.txt
 20
           Q.
                  What was your position when you
                                                                                                                          With Rayovac it's called a
                                                                                                         23 principal engineer, although my card says
 21
                                                                                                              "Principal Engineer, Research and Development,"
 22
           Α.
                I started as a consultant and I was
 23
                                                                                                         25 so -- I like that end of it.
      a consultant for approximately three months, a
 24 full-time consultant, actually working
                                                                                                                  ESQUIRE DEPOSITION SERVICES (212) 687-8010
      approximately 40 hours a week; and then after
          ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                                                                     11
                                                                                                          1
                                                                                                                        JAMES CHASEN - CONFIDENTIAL
                                                                                                                         Have your responsibilities changed
                                                                                                              as a result of the title switch?
               JAMES CHASEN - CONFIDENTIAL
                                                                                                                  A. No. Still the same.
  2 that, Yuri Avila, the person I was reporting to,
  3 offered me a full-time position as a Remington

    Q. Mr. Chasen, can you describe the

                                                                                                              genesis of the idea for the Remington cleaning
      employee, so around April of 2003 I was then
     hired as an RAD engineer, was my job title.
                                                                                                              device?
         Q. What were your responsibilities in
                                                                                                         8
                                                                                                                   Α.
                                                                                                                          well, when I came on board, the
                                                                                                              genesis of the idea was already established, so
 7
     April of 20032
                                                                                                         10
                                                                                                              it wasn't me coming up with the idea saying,
          A. Primarily the development of the
                                                                                                              "Oh, let's do a cleaning system."
 9
     cleaning system was what I was hired for, and
                                                                                                         12
                                                                                                                         The idea of a wet cleaning system
10
     that was my main job for the next year or so,
                                                                                                         13
11
                                                                                                              was already established --
     and them I started getting a few other
                                                                                                        14
12
     assignments, but primarily that was my main
                                                                                                                 Q. I'm sorry, a wet cleaning system?
                                                                                                        15
13
                                                                                                                   Α.
                                                                                                                       Yes.
     assignment.
                                                                                                        16
                 My function was primarily in the
14
                                                                                                                        When I say "wet," it means with
                                                                                                             alcohol because -- I won't get into that.
15
     conceptualization of new ideas, the testing, the
                                                                                                        17
    evaluation, the prototyping. Just making the
                                                                                                        18
                                                                                                                       I'm working on other things that
16
17
     product work was the main reason I was hired.
                                                                                                        19
                                                                                                             aren't necessarily alcohol, so --
                                                                                                                 Q. You're currently working on other
                                                                                                        20
18
         Q. Did you have a job title at the
                                                                                                        21
19
     time, April 2003?
                                                                                                             things that are not necessarily alcohol?
                                                                                                        22
                                                                                                                  A. Uh-huh.
20
         A. Yes. It was an R&O engineer.
21
                 what is your current position?
                                                                                                                  O.
                                                                                                                         But at the time when you started,
                                                                                                                                    Page 10
3208.txt
24 in January or April 2003, you were working on
                                                                                                                 3208.txt
ESQUIRE DEPOSITION SERVICES (212) 687-8010
25 the alcohol-based cleaning system?
        ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                      JAMES CHASEN - CONFIDENTIAL
                                                           12
                                                                                                             been done prior to my arrival. Exactly how
                                                                                                             long, I don't know.
              JAMES CHASEN - CONFIDENTIAL
1
2
                                                                                                                        Again, Yuri Avila would probably be
          A. That's correct.
                                                                                                         5
                                                                                                             the person that would have that information.
          Q. _ I understand that the genesis of
3
                                                                                                                 Q. what was the motivation behind
    the idea had already formed when you joined
                                                                                                             Rayovac's decision to come up with an
                                                                                                         7
   Rayovac, but you're here to testify on behalf of
                                                                                                             alcohol-based cleaning system?
    the knowledge of the company.
                                                                                                                  A. I think they wanted to get into a
               Do you know who came up with the
                                                                                                        10 higher price-point category for their shaver
    idea for the alcohol-based cleaning system?
8
                                                                                                        11 line. I think there was so much they could
        A. No. I don't know the person who
                                                                                                            charge for an electric shaver, so they wanted
10
   said, "we want to have an alcohol-based cleaning
                                                                                                       13
                                                                                                            higher price-points. I believe that's why they
    system." That, I don't know.
                                                                                                       14
                                                                                                            did it. I'm not in marketing so I can't say for
       Q. Is there somebody at Rayovac that
                                                                                                       15
                                                                                                            certain what their reasons were.
13
    knows that?
                                                                                                       16
                                                                                                                  Q. So it's Rayovac's testimony that

    Probably, yes. I would say

                                                                                                       17
                                                                                                            the decision to go forward with the
    probably Yuri Avila would know the person that
                                                                                                            alcohol-based cleaning system was made by
                                                                                                       18
    initially came up with that.
                                                                                                       19
                                                                                                            somebody in marketing?
       Q. Do you know when the idea was

 Yes. That's usually how it works.

                                                                                                       20
    conceived?
                                                                                                       21
             No. I do know that they were
                                                                                                                               (Exhibit 2 for
        Α.
                                                                                                       22
                                                                                                           identification. One page document entitled.
    thinking about it at least a year or two ahead
                                                                                                       23
                                                                                                            "Remington Cleaning/Recharging System,"
   of time, but not a lot has been really done.
                                                                                                      24
                                                                                                           production numbers # 002055 )
        Q.
              Ahead of the time that you were
                                                                                                      25
                                                                                                                Q. Mr. Chasen, I've placed before you
   hired?
             That I arrived, yes.
```

It was obvious that some work had

11

12

14

15

16

17

18

19

21

22

23

24

25

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3208. txt

JAMES CHASEN - CONFIDENTIAL 2 what has been marked Exhibit 2, which is a document entitled, "Remington Cleaning Recharging System, Revised August 21, 2001." Do you see that? Uh-huft. Can you review that document? Q. 8 A. Okay. Q. This is the earliest document that 10 Rayovac has produced regarding Remington's 11 12 Do you have any knowledge of any 13 documents earlier concerning the Rayovac 14 cleaning device? 15 A. No. This was well before my time. And you have not, in preparation Q. 17 for your deposition on behalf of Rayovac, 18 reviewed any documents that are earlier than 19 20 A. To be honest, I don't remember. I 21 mean, I skimmed a lot of pages, so if it was 22 something that was earlier than that, I wasn't looking at dates or anything. I was just kind 24 of skimming through it, 50 --25 Q. Is Mr. Avila still with Rayovac ESQUIRE DEPOSITION SERVICES (212) 687-8010

JAMES CHASEN - CONFIDENTIAL

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3208.txt

- Did Rayovac? Not to my knowledge. n. You mentioned Rayovac --You said did Rayovac have a 8 cleaning device prior to this date? I keep going Remington in my mind. No, they didn't. 10 There was no cleaning device prior to this 11 12 Q. At this time, August 21, 2001, the date of this document, did Rayovac have a 13 competing device for the Braun Syncro device? 15 A. Not to my knowledge. 16 (Exhibit 3 for identification, one page document, handwritten
- 17 18 notes, production numbers R 000666.) 19 Q. Mr. Chasen, I've placed before you
- what has been marked Exhibit 3, which is a 21 document dated 9/17/01, "Test Braum Syncro."
- 27 Do you see that?
- 23 Yes.
- 24 Q. Have you seen this document before? 25
 - No, I don't believe I have.

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JAMES CHASEN - CONFIDENTIAL Q. Do you know why on September 17, 2001 Rayovac would have been conducting tests of Braun Syncro's device? A. I could speculate. well, you're here to speak on ο.

Page 15

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3208.txt
 2
     Corporation?
 3
                Yes.
          Α.
           Q.
                 Where does he work?
                 Madison, Wisconsin.
          0.
                Prior to today's deposition, had
     you seen this document before?
         A. I believe I might have scanned it
     yesterday in preparation. I looked at a lot of
 9
     pages.
11
          Q. Hr. Chasen, do you know why in this
12
     document the Braum Syncro device is mentioned?
13
          A. No, I don't.
14
          Q. Do you know why in this document
15
     the size constraints for the Rayovac cleaning
16
     device would be determined as a function of the
    Braun cleaning device?
18
19
                The only thing I can think of is, I
20 guess at this date the Braum Syncro was a
21 competitor product out on the market, and we do
22 that all the time when we're looking to
    introduce a new product, we look at the
24 competition and see what's out there. It's a
25 normal occurrence.
```

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16

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1
            JAMES CHASEN - CONFIDENTIAL
        Q. Do you know at this time, August
3 21, 2001, did Rayovac have a competing device
  for the Braun Syncro?
```

3208.txt 7 behalf of Rayovac Corporation. Not to speculate.

A. Okay. It was most likely to 10 evaluate competitor units. Q. And at this time, September 19,

2001, Remington had no competitor unit for the 12 Braum Syncro, did it? 14

A. No.

15 Q. Do you know who tested the Braun Sупсто? 16

17 A. No, I don't. I don't know who 18 tested it back then.

19 Q. Do you know whose handwriting is depicted in Exhibit 37

21 A. It's either Bob Garbarino or will 22 valentine. One of those two gentlemen.

23 Q. Is Bob Garbarino still with Rayovac 24 Corporation?

25 A. No.

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18

```
1
            JAMES CHASEN - CONFIDENTIAL
         Q. Do you know where he is?
             I believe he's working for a
   company in Milford, Connecticut.
       Q. How about will valentine?
        A. He's working for Hubbel Corporation
   in Bridgeport, Connecticut.
      Q. As of September 17, 2001, did
   Rayovac Corporation have a prototype of a
                         Page 16
```

cleaning device that was intended to compete 11 with the Braun Syncro? 12 A. I don't believe so, no. Not that 13 early. 34 What was the original concept for 15 the Remington or Rayovac cleaning device? Would 16 you describe that for us? 17 MR. SHINOTA: Objection to form. 18 A. The original concept? Q. That's right. 20 On September 17, 2001, there was no 21 Rayovac prototype. Did there come a time that 22 Rayovac came up with a concept design? 23 A. Well, when I came on the picture in

concept or direction to go into. I know that ESQUIRE DEPOSITION SERVICES (212) 687-8010

24 '03, there was already a fairly well defined

75

1 JAMES CHASEN - CONFIDENTIAL they were looking at some other approaches, but 3 I really don't know exactly what those were. They were kind of before my time; and when I came on board it was kind of like, okay, here we go. we're going to go in this direction and let's try to make it work, and that's what I was hired to do. 9 Q. Who at Rayovac would know about the 10 original concepts?

A. Again, Yuri Avila would be the --

3208.txt

refillable container," and then it goes on. 16 Did Rayovac consider a cartridge at 17 one point? 18 A. I don't know. I don't know. 19 They were -- when I came on board. 20 it was having separate bottles and filling the bottom housing with fluid. Cartridges were not 21 22 considered when I came on board. 23 Q. . Would Yuri Avila be the person to 24 answer that question? 25 A. Probably would, yes.

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21

1 JAMES CHASEN - CONFIDENTIAL

Q. Exhibit 4 discusses a shaver 3 cleaner and charger system. Prior to reviewing this document,

had anybody discussed with you this type of cleaner charger system for Rayovac?

A. You mean the way it's executed

right here? 9

Q. fhat's right.

10 No, no. 11

Q. So you don't know anything about

12 this particular cleaning system?

A. No, I don't. I really don't. This

14 was before my time. Obviously they were

15 tinkering with some other executions than the

16 way it is now.

Page 19

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3208.txt
12 he was the engineering manager for shavers, and
     that fell under his jurisdiction from an
13
14
     engineering standpoint. From a marketing
15
     standpoint, you'd have to -- you know, sometimes
     they have some ideas that might have been
     floating around them, so you'd have to talk to
17
18
     them.
19
                 Who would be the marketing person?
20
          A. Jim Doyle.
21
                         (Exhibit 4 for
    identification, Multi-page document, first page
22
23
    entitled, "Shaver Cleaner & Charger System,"
    production numbers R 002935 through R 002941.)
25
        Q. Mr. Chasen, I've placed before you
```

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20

JAMES CHASEN - CONFIDENTIAL what has been marked Exhibit 4. Have you seen this document before? A. No, I have not. Q. Can I ask you to review the document which is dated October 12, 2001, Exhibit 4. Α. Q. Turning your attention to the 10 second page of the exhibit, number 13 on that 11 page of major components --12 A. Yes. 13 Q. It states, "Two options to be considered: A, disposable cartridge; B, Page 18

3208.txt Q. Do you know if Rayovac created a 17 18 prototype of this concept, the one shown or 19 described in Exhibit 47 20 A. No, I don't believe -- no, I've never seen this prototype. 22 Q. Did Rayovac conduct any market studies to determine consumer's tastes as to a 24 cleaning device for dry shavers? MR. SHIMOTA: Objection.

```
JAMES CHASEN - CONFIDENTIAL
                 Outside the scope.
 2
 3
                I believe -- I don't know for sure,
     but they must have. They definitely must have.
       Q. Are you aware of any market studies
     yourself?
                 MR. SHIMOTA: Same objection.
           A. I don't know. I really -- my
     function there was strictly engineering, so a
     lot of those marketing-type functions, I really
     wasn't privy to a lot of that, especially during
     the first three months I was there as a
    consultant coming in. My main focus was the
13
     engineering side of it. Not the marketing side
14
15 of it.
16
              As part of your engineering duties
17
    did you have an understanding of what the
18
    motivation was behind Remington's decision or
    Rayovac's decision to enter the market with the
                            Page 20
```

3208. txt

20 cleaning device? A. I would assume it was a way to clean the shaver. You know, they wanted to come 22 out with a higher price-point product that can 24 clean their rotary shavers and foil shavers. Q. Did anybody explain that motivation

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JAMES CHASEN - CONFIDENTIAL to you when you started at Rayovac? A. Well, Yuri Avila, when I

interviewed there, he said, "we're working on a system to clean shavers and this is what we have so far," and kind of walked me through it. They didn't go into a big marketing thing, "This is why we're doing it, to" -- anything like that.

2

9 It was just, you know --Q. So you can't today speak to any 11 knowledge of Rayovac Corporation with regard to 12 the development of its cleaning device prior to 13 the time that you joined? 14 A. I'd feel uncomfortable doing that

15 because I wasn't there 16 Q. Even though Rayovac has designated

17 you as the person to speak on its behalf? 18 A. Right. I do know of -- like, even 19 what was done maybe three or four months before 20 I arrived, I saw some earlier work, but I mean

stuff that's even before that, I mean, the

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25 system, was Rayovac aware of any other cleaners

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25

23

JAMES CHASEN - CONFIDENTIAL 2 for dry shavers? 4 A. Not to my aware -- not to my knowledge. (A recess was taken.) (Exhibit 5 for identification, Multi-page document, E-mail dated 10/22/01 with attachment, production numbers R 002956 through R 002958.) (Exhibit 6 for identification, Multi-page document, photographs 11 12 of cleaning device, production numbers 13 R 002950 through R 002954.) 14 Q. Mr. Chasen, we're back on the 15 record. 16 I placed before you what has been 17 marked as Exhibit 6. R

19 ø. That's right. 20 which appear to be photographs of a

cleaning device. 22 A. Okay.

25

23 Q. Have you seen this device before. 24 or these photographs?

A. No. I haven't. I haven't seen this ESQUIRE DEPOSITION SERVICES (212) 687-8010 Page 23

3208.txt decision was already made at that time not to go 22

23 in this direction that you showed me here. 24

q. Exhibit 47

23

Α.

Q.

25 Exhibit 4, yes.

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24

1 JAMES CHASEN - CONFIDENTIAL That was just not on the table. They had developed a prototype that had -- that 3 is similar to what you see on this table here, although nonfunctioning at the time, and that's kind of where I came in. So -- and I know that there was some work done previous to that by a gentleman. will valentine, who was a product engineer as well, and he was doing some earlier work with 10 cleanibility and so forth, using this type of 12 approach. 13 when you say "this type of Q. approach" and "what you see on this table," 14 15 16 Α. Injecting into the hair pocket of 17 the shaver. 18 Q. Let me finish the question, though. 19 When you said in your previous answer "this type of approach" and "what you see 20 on this table," you're referring to the products 21 that Remington is currently marketing?

That's correct.

Prior to the Braun Syncro cleaning

Page 22

26

1 JAMES CHASEN - CONFIDENTIAL before. It looks like a blender. Q. Do you know if it's a cleaning device for shavers? Α. No doubt it is. Q. You have no doubt that it is? Yes. well, I could see the -- the Α. top is shaped like a head of a rotary shaver, so this is most likely for a rotary shaver cleaning system; and I guess the intent was that the 10 shaver would fit in the top there and it looks 12 like there's some plumbing devices down below 13 that would move fluid. 14 Q. Beyond that, do you know how this 15 device operates? 16 A. Based on Exhibit 5, I do. 17 Q. Okay. Can you tell me what Exhibit 5 is? 19 well, Exhibit 5 is a proposal for 20 an electric controller, so what this is, is a 21 communication between Fred Mercurio and a guy 22 named Robert Schenck who is a consultant for 23 prototyping electronics, so what he's doing is 24 he's communicating to him for a proposal to 25 control some pumps and other devices

JAMES CHASEN - CONFIDENTIAL sequentially for cleaning. 3 So he's saying we want a breadboard 4 prototype of this. This is not that uncommon. we do this kind of stuff all the time for making prototypes, have a consultant make a part for us, make an electronic board or something like 7 Q. So this consultant, Mr. Schenck, is 9 10 making a prototype board for the -- Or he's quoting, he's saying phase 11 12 I, this is what it will be and this is what I'll 13 charge. It's a proposal for making a control board for a cleaning system. 14 15 Q. And based on your review of 16 Exhibits 5 and 6 --17 A. I don't know for sure if these two tie exactly together. I mean, if they were 18 dated, you know -- if they were dated I could 19 20 probably tell that it was -- this was for that, 71 but just reading this and looking at that 22 picture, I can't be 100 percent certain that 23 this goes with that. 24 Q. But are you familiar with 25 Mr. Schenck?

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28

30

1 JAMES CHASEN - CONFIDENTEAL A. No, I'm not.
Page 25

3208.txt impact the plans," and then it goes on. Do you know whether Mr. Schenck 7 reviewed patents in connection with his work for 8 Rayovac? It was to probably make sure that 10 it didn't infringe with what Braun was doing. 11 They wanted to make sure that they didn't 12 infringe on Braun's patents.

13 Q. when you say "they," who are you 14 referring to? 15

A. Frank and Robert Schenck.

Q. Frank Mercurio? 16

A. Yes. Frank was a design engineer 18 working under Yuri Avila. He's been with the company maybe, like, five years, six years. 19 Something like that.

21

17

25

Q. And he's still with the company?

22 A. Yes. He's in Madison, Wisconsin. 23 He's now a manager under Yuri now. When he moved out there he got a promotion. 24

Q. Do you know whether Mr. Schenck

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JAMES CHASEN - CONFIDENTIAL 2 actually reviewed any of Braun's patents in 3 connection with his work? A. No. Unfortunately, I don't. I don't. I'm just talking based on this document. Q. And you don't know the results of his patent review, if any?

3208.txt

0. You had previously described him as a consultant? 5 A. Yes. Because it says "RAS 6 Consulting, 245 West Main Street, Hebron"; and on the bottom he's saying how much he's going to charge, so to me there's no doubt that this guy 8 is a consultant. Q. Do you know why Mr. Schenck was 10 11 testing the Braun unit? 12 A. Probably because -- well, it was a 13 competitive unit at the time on the market for a 14 cleaning system, so as a base of reference they probably took the competitive Braun unit, took 15 16 the motor out and did an analysis of it. That's 17 18 Q. In this e-mail dated october 22. 2001, which is Exhibit 5, Mr. Schenck goes on to 19 20 say in the middle of the paragraph, "I will need 21 to review the patents to make sure our mutual 22 plans are okay." 23 A. Where is this? 24 Q. On the first page. A. Okay, 25 ESQUIRE DEPOSITION SERVICES (212) 687-8010

JAMES CHASEN - CONFIDENTIAL Q. It says, "I will need to review the patents to make sure our mutual plans are okay. 4 I will notify you if I see a conflict. It may Page 26

1

2

29

3208.txt

A. No. Unfortunately, I'm sorry. Q. Do you know whether he notified Rayovac of his review of the Braun patents? 11 A. No, I don't. 12 Q. Aside from what Mr. Schenck may or 13 may not have done with regard to this e-mail, 14 Exhibit 5, did Rayovac conduct a liability 15 review in the course of developing the Rayovac 16 cleaning system? 17 I know that there was a lot of 18 discussion with Mel Stoltz, S-T-O-L-T-Z, I think. He was our corporate attorney and everything that we did we made sure that we 20 21 cleared it through him to make sure it was okay, 22 that we weren't doing any infringing on anybody. 23 So we had several meetings with Mel at Rayovac. 24 or Remington at the time, in Bridgeport, and 25 showed him all phases of the project.

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JAMES CHASEN - CONFIDENTIAL 2 And I know for a fact even before I 3 came that they also had conversations with mel Stoltz to make sure what they were doing was okay, the directions that they were taking were okay. (Exhibit 7 for 8 identification, Multi-page document, E-mail dated 8/23/02, production numbers R 002714 Page 28

```
3208. txt
                                                                                                                                       3208, txt
  10
       through R 002715.)
                                                                                                           13
                                                                                                                      Q.
                                                                                                                           The question was, why was Rayovac,
  11
            Q.
                 Mr. Chasen, I've placed before you
                                                                                                           14 quote, "only interested in making claims
  12
       Exhibit 7, which is two e-mails, the last one
                                                                                                                associated with cleaning the actual shaver that
       dated August 23, 2001.
                                                                                                           16
                                                                                                               is part of the package sold with the cleaning
  14
                   Have you seen this document before?
                                                                                                           17
                                                                                                                base, similar to that of Braun"?
  15
                  I don't believe I have. Do you
                                                                                                           18
                                                                                                                            MR. SHIMOTA: Objection.
  16
       want me to read it in detail here or --
                                                                                                           19
                                                                                                                            Outside the scope.
  17
           Q. One moment. I'll ask you a
                                                                                                                          They wanted to develop a cleaning
  18
                                                                                                           20
       question. Actually, yes. You can review the
                                                                                                           21
       document.
                                                                                                                system for a shaver. That's what they were
  19
                                                                                                           22
                                                                                                                interested in.
  20
                  Okay.
                                                                                                           23
  21

 Why was it important or significant

            Q. Directing your attention to the
                                                                                                           24
                                                                                                                to be similar to Braum?
  22
       first page, paragraph 2-A, why was Rayovac only
                                                                                                           25
                                                                                                                            MR. SHIMOTA: Same objection.
  23
      interested in making claims associated with
  24
      cleaning the actual shaver similar to that of
                                                                                                                   ESQUIRE DEPOSITION SERVICES (212) 687-8010
      Braun?
          ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                                                                       33
                                                                                                           1
                                                                                                                        JAMES CHASEN - CONFIDENTIAL
                                                             32
                                                                                                                     A. I don't know. I mean, maybe your
                                                                                                               best off talking to somebody in marketing about
               JAMES CHASEN - CONFIDENTIAL
                                                                                                               that. It's possible that that was their
  2
                  MR. SHIMOTA: Objection.
                                                                                                               benchmark, a competitive benchmark to go after.
                  Outside the scope. Form.
                                                                                                                    Q. So in the design of the Remington
                I'm not really sure.
                                                                                                           7
                                                                                                               device, whether or not Braun was a benchmark was
                  well, according to this document.
                                                                                                               something that the design engineers didn't know?
  6
     it says if you only make claims about cleaning
      the shaver, then the cleaning solution is
                                                                                                                   A. It was always -- I'm not going to
                                                                                                          10 lie. We looked at the Braun as far as its
     regulated as a household cleaning product -- I'm
                                                                                                               cleaning efficacy and it did a pretty decent job
     just reading what it says here in 2-5 and
     stating what it says, so -- what was your
                                                                                                          12
                                                                                                              in cleaning the shaver, so in the development of
                                                                                                               this product, we wanted to make sure that it
     specific question? Do I know why they were only
 11
                                                                                                              cleaned equally as well.
     making claims about --
                            Page 29
                                                                                                                                      Page 30
                  3208.txt
Marketing was apparently satisfied
                                                                                                                                      3208.txt
 15
                                                                                                              been in '03, towards the latter end of the year.
 16
    with the cleamibility of the Braun unit on how
                                                                                                          19
                                                                                                                   Q. Do you know where Mr. Katz is now?
     well it performed, so when we developed this
 17
                                                                                                                           I have no idea where he is, no.
     product, it came up in discussions that, "Gee,
                                                                                                          21
                                                                                                                           I wish I could be more help on
 19
     we would like it to perform as well as the Braun
                                                                                                              this --
                                                                                                          22
 20
     unit," so -- I don't know if I answered you --
                                                                                                          23
                                                                                                                    Q.
                                                                                                                           You're doing fine.
 21
           Q. You did answer the question.
                                                                                                          74
                                                                                                                           I'm trying here. I really am.
                                                                                                                    A.
 22
                It appears based on Mr. Shimota's
                                                                                                          25
 23 objection and your lack of knowledge that
                                                                                                                    Q.
                                                                                                                           Some of my questions might not make
 24 actually Exhibit 7 may be something related to
                                                                                                                  ESQUIRE DEPOSITION SERVICES (212) 687-8010
 25 the marketing, not necessarily the design of the
         ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                                                                      35
                                                                                                                        JAMES CHASEN - CONFIDENTIAL
                                                            34
                                                                                                          2 sense. You know more about the business than I
                                                                                                          3 do --
 1
              JAMES CHASEN - CONFIDENTIAL
                                                                                                                         Think of me as a technical
 2
     device.
                                                                                                          5 geekhead. Don't think of me as a marketing
               The way I interpret this document,
                                                                                                          6 side, but I'll doing whatever I can to answer
     Product Genesis is some kind of a consulting
                                                                                                              the questions. I do know some.
     house and they're having this conversation on
                                                                                                                   Q. I appreciate that.
     how should we brand this, how should we sell the
 6
     solution. They're asking these type of
                                                                                                                                 (Exhibit 8 for
                                                                                                         10 identification, Multi-page document, E-mail
     questions, which I normally -- engineering, my
                                                                                                         11
                                                                                                              dated 9/9/02, production numbers R 002729
     function would not get involved in these types
                                                                                                         12
                                                                                                             through R 002732.)
    of discussions at all
                                                                                                         13
                                                                                                                   Q. Mr. Chasen, I've placed before you
          Q. And who would?
                                                                                                         14
                                                                                                             Exhibit 8. Nave you seen this e-mail before
          Α.
                Jim Doyie -- Jim Doyle is even
                                                                                                         35
                                                                                                              dated September 9, 2002?
    copied on here. Peter Katz at the time was the
                                                                                                                   A. No. I haven't.
    marketing manager for this product line and he
                                                                                                         17
                                                                                                                   Q.
                                                                                                                       Can I ask you to read the first
15
   left the company during -- when I was there.
```

10

11

12

13

14

17

Q. Do you know how long ago he left?

Sometime -- I think it might have

Page 31

Page 32

A. Okay. The two top paragraphs?

paragraph of that e-mail.

```
3208.txt
No. Just the first paragraph,
20
           n
21
     actually.
22
                  Sure.
          Α.
23
                  what were the two solutions being
24
     explored by Rayovac with Thermoelectron?
75
                I don't know who Thermoelectron is.
         ESQUIRE DEPOSITION SERVICES (212) 687-8010
```

JAMES CHASEN - CONFIDENTIAL We were working with an outfit called Topiderm out on Long Island, a formulating house for our solution. They formulated the cleaning solution for us. I have never heard of Thermoelectron. Q. How about Product Genesis? I don't know who those guys are Α. 8 either. I'm sorry. Q. This e-mail is directed to Mr. Avila. Would he be the most knowledgeable 10 person at Rayovac about this? 12 A. Yes, I believe he would. 13 I'll ask you to turn back to Q. 14 Exhibit 4. Exhibit 4 describes a cleaning system which appears to include a disposable 16 cartridge. Do you know when Rayovac decided to 17 reject the disposable cartridge concept of this 18 design? 10 A. I don't know the exact date. It was definitely before I got there. I know that 20 marketing would have liked to have had a 21 disposable cartridge like yours because it's a

3208.txt Yes. I wean, there's -- when I

25

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Page 33

1 JAMES CHASEN - CONFIDENTIAL came on the project, the design direction was already pretty much solidified; and when marketing asked for a cartridge, we were, like, well, gee, that's like a major thing, a major design change, very difficult to execute, to have it removed and come out and so forth, 7 there's a lot that goes in there so we decided 9 not to do that. 10 Q. So going back to Exhibit 4, which 11 is dated October 12, 2001 --12 A. To my knowledge, I've never seen 13 this prototype. This was never made or never 14 seriously considered. I mean, it was laid out at the time 15 saying here's one approach, and they laid it 16 17 out, but I have never seen this prototype and I know that I would have seen it if it was ever 18 made because I was on the technical team and I'm 20 sure I would have seen prior things that they've 21 done. They would have shown me, "Here, we made 22 this, what do you think?" Never saw this. 23 Q. I'm trying to figure out the time-line. That, Exhibit 4, appears to be a

concept of a cleaner that includes a cartridge. ESQUIRE DEPOSITION SERVICES (212) 687-8010

23	nice	little	system.
24			When you

When you say "like yours," do you 25 mean Braun?

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1208 txt

37

JAMES CHASEN - CONFIDENTIAL 2 Braun. Yes. It was a very desirable feature that I think marketing would have liked, but there were most likely some infringement possibilities that prevented us from taking that approach; and also, it was a little bit more difficult to execute. I think our system, from a plumbing standpoint, is a little more straightforward, a 10 little more easier. 11 Q. You stated that there was likely 12 infringement possibility. 13 What do you mean by that? 14 A. Well, they probably ran it by wel 15 Stoltz, our attorney, and he said, "You can't do 16 that." 17 Q. Do you know if, in fact, that 18 happened? 19 Α. Mo, I don't. 20 who would know that? 21 Α. Yuri would probably know that. 22 And you also mentioned that the 23 reason for rejection of the cartridge device was the difficulty in executing it due to plumbing?

Page 34

3208.txt

JAMES CHASEN - CONFIDENTIAL 2 At some point, the cartridge was rejected prior to your employment at Rayovac? A. Right. And I don't know the exact reason why. I mean --Q. Let me finish the question first. So in 2001 there's a cartridge design at least being considered based on Exhibit 4. 9 2003. You come on board and the 11 cartridge design has already been rejected. Now, you stated that at some point marketing 13 asked you to reintroduce the cartridge, and at that point you determined that it was difficult 15 from an engineering perspective to introduce a 16 cartridge? 17 A. Yes. I knew their desire for a 18 cartridge. It's obvious that marketing looked at the Braum system and liked the way the 20 cartridge could be removed and it was simple for 21 the consumer to interface with. 22 And when they asked that question 23 of us, we were, like, "The product is already 24 designed. We can't go back and redesign 25 anything right now."

```
3208.txt
                                                                                                               3208.txt considered there was also not only a cartridge
  1
              JAMES CHASEN - CONFIDENTIAL
                                                                                                               system, but a system where the shaver head was
                  When did they ask you that
                                                                                                               immersed in a basin?
  3
     question?
                                                                                                                    Α.
                                                                                                                           That is correct.
                 Maybe sometime during the first
                                                                                                                    ο.
                                                                                                                            When did Rayovac reject that design
     year of my employment.
                                                                                                               concept?
          Q. when you stated in your previous
                                                                                                                   Α.
                                                                                                                          I know it was sometime in the year
     answer that there was a likely infringement
                                                                                                          10
                                                                                                               before I got there because the approach that we
     possibility, did that also enter the analysis at
      the time that marketing asked your group to
                                                                                                          11
                                                                                                              took was thought to be -- thought to not
                                                                                                          12
                                                                                                              infringe on the way Braun did it.
10
     reintroduce the cartridge concept?
                                                                                                          13
                                                                                                                           They obviously looked at your
11
          A. I'm not sure. Host likely, yes.
                                                                                                          14
                                                                                                               patent, saw what you had done for immersing the
12
                It's very -- when there's a
                                                                                                               head there under fluid, and saw that that was
13
     competitor product, you don't just say "I'm
                                                                                                              protected, so they decided not to go that route.
     going to do it exactly like that" because there
                                                                                                          16
14
                                                                                                                    Q.
                                                                                                                           who made that determination?
15
     are repercussions. That's why we're sitting
16
     here. We're usually very careful about not
                                                                                                          18
                                                                                                                           MR. SHIMOTA: Objection.
                                                                                                          19
                                                                                                                           Outside the scope.
     copying somebody's design like that, so I'm sure
17
                                                                                                          20
     they looked at the Braun design, saw the
                                                                                                                         I'm not sure who made that
                                                                                                          21
                                                                                                              determination. It's probably somebody -- Tim
19
     cartridge and said, you know, "You can't just
                                                                                                          22 Simone, who was the director of engineering, and
20
                                                                                                         23 Yuri Avila probably sat down and had that
21
                You have to make sure that -- you
                                                                                                              discussion, along with Mel Stoltz.
22
    know, that their patents on it are respected and
                                                                                                                   Q. When did the concept of spraying
23
                                                                                                         25
    I'm sure that that's what was done.
         Q. Going back to Exhibit 4, as I
24
                                                                                                                  ESQUIRE DEPOSITION SERVICES (212) 687-8010
    understand Exhibit 4, and feel free to correct
        ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                          1
                                                                                                                       JAMES CHASEN - CONFIDENTIAL
                                                                                                              cleaning fluid directly or injecting cleaning
                                                                                                              fluid directly to the shaver head arise?
             JAMES CHASEN - CONFIDENTIAL
                                                                                                                 A. That would be on the disclosure --
    me, from an engineering perspective, what was
                                                                                                          5 I could find that on the original disclosure for
                           Page 37
                                                                                                                                     Page 38
                           3208.txt
    the patent.
                                                                                                         10
```

	- nac patent are you referring (b)
В	 Well, we have our own patent
9	applications for the way we're executing this
10	design, and that document
11	MR. SHIMOTA: I'll instruct you not
12	to disclose the contents of that document.
13	THE WITNESS: All right.
14	A But at least there's a date there
15	that would say that's when it was formally
16	entered into the system.
17	MS. WENDLANDT: Mr. Shimota, just
18	so I understand your objection, is that based on
19	an attorney-client confidentiality?
20	MR. SHIMOTA: It's privileged.
21	MS. WENDLANDT: What kind?
22	MR. SHIMOTA: Attorney-client
23	privilege.
24	MS. WENDLANDT: So it hasn't been
25	disclosed, this application, to any third party?

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JAMES CHASEN - CONFIDENTIAL

MR. SHIMOTA: I believe he's
talking about invention disclosure as opposed to
a patent application.

THE WITNESS: Right. I'm just
trying to help you. You want me to give you a
time-line and I'm thinking if I were to try to

Page 39

```
8 find a time-line, I would look at that document
     and say, oh, that's when they invented it.
                MS. WENDLANDT: Thank you for the
     clarification.
       Q. Do you know who came up with the
12
     idea of injecting the fluid to the shaver head?
13
        A. Tim Simone.
14
                      (Exhibit 9 for
16
    identification, Multi-page document entitled,
17
     "Cleaning System Design," production numbers
    R 001800 through R 001810.)
18
19
          Q. Mr. Chasen, I've placed before you
    Exhibit 9, which is a document dated 12/18/02,
    just a month before you started your consulting
21
     for Rayovac.
23
                Is this the original -- I should
    say the design that you were originally told of
   by Yuri Avila?
```

47

44

```
JAMES CHASEN - CONFIDENTIAL
 1
 2
                Yes.
3
          a.
                Can you explain to me how this
    12/18/02 cleaning system works?
         A. Sure.
                You've got a pump, a fluid pump
    located in this area here. This section right
        Q.
              Would you mark that? Could you
10
   label it "pump."
                           Page 40
```

- 11 A. And what happens is, this bottom 12 housing here contains the cleaning solution, and this is your filter area right here. 13
- 14 Q. Could you label it "filter."
- 15 please.
- 16 Α. And what happens is, the fluid gets sucked up by the pump right here in the bottom. 17 18 and there is plumbing here which is not shown in 19 this view, but the outlet of the pump goes to
- 20 what we call the injector, and the injector is a 21 manifold with three nozzles sticking out, and
- 22 those three nozzles, just like in here --
- 23 Just sticking with the 12/18
- design. 25
 - It's the same. That's why I

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45

1 JAMES CHASEN - CONFIDENTIAL

- figured for clarification. So the fluid then comes up out of 3 the pump into the manifold and gets instructed
- into the hair pocket of the shaver, and this is the hair pocket --
 - Q. Can I stop you? What is the manifold?
- A. It's not shown in this view, but
- 10 it's a way of injecting the fluid into the hair pocket.
- Is it shown in any other view that

Page 41

3208.txt

- So the pump sucks up the fluid to 17 the manifold, which injects it --
- A. Into the hair pocket of the shaver. 19 when I say "hair pocket," that's that part that 20 pivots open on the shaver.
- 21 ο. Can you show me on the physical 22 device?
- 23 Α. This part here.
- 24 Q. . Thank you.
- Α. You'll see a lot of this

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JAMES CHASEN - CONFIDENTIAL 2 terminology in a lot of the documents.

- Q. The hair pocket --
- The hair pocket.
- And for foils as well, the hair 6 pocket on a foil is the same thing -- it's the
- part that's kind of like housing. It's like an end housing --
 - Q. For the cutters?
- 10 Α. Yes. It's kind of where all the
- hair kind of goes and collects. 11
- You're not an electric shaver user?
- 13 I personally am not.
- 14 Α. And you work for Braun?
- 15 Yes, so it goes from the manifold
- and it's got little nozzles on the manifold that
- inject it into these three openings on the hair

Page 43

```
is part of this exhibit 9?
13
14
         A. No. Because at the time he had not
15
     designed that part yet.
16
               Who is "he"?
          Q.
17
          Δ.
                Scott Larsen.
18
                Scott Larsen was a consultant that
19
    was hired by Remington at the time. Scott
    Larsen was a design engineer hired by Remington
20
    at the time to put some of these major
77
    components together.
23
                So at the time the injectors and
24
    manifold was not designed yet, but it was
  intended to go into here.
```

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```
JAMES CHASEN - CONFIDENTIAL
                So this, for all intents and
    purposes, this is incomplete, this drawing. It
     was kind of like a work in progress, saying,
 5 like, it's going to be about this big and this
    is where the fluid is going to be held and this
    is where the filter is going to be. This is how
     I'm thinking where the shaver should go inside,
 9
    but a lot of those other details were not
     formulated as of yet.
11
          Q. Can you show me where the fluid is
12
     supposed to be and label that?
13
          A. I'll show it half filled.
14
                 How is that?
15
               That's fine.
```

3208. txt

Q. And those openings, are they shown 20 on this exhibit?

A. No, they're not.

18 pocket

22

Like I said, this was work in 23 progress, and these particular drawings were 24 only, like, an outline towards -- they didn't

25 show too much detail, so -- and these drawings

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JAMES CHASEN - CONFIDENTIAL 2 are other parts that go in here that are, in my 3 opinion, not relevant, but I can explain what they are if you'd like. Q. No, that's fine. You can stick to the first two pages of Exhibit 9. A. The way it works, the pump sucks up the fluid from this bottom housing here. It goes up through some tubing into the manifold. 10 There are injection nozzles on the 11 manifold that direct the fluid into the hair 12 pocket of the shaver, and then the fluid then 13 comes out of the hair pocket and dribbles down 14 to this device here, which we call the basin. 15 Q. Can you label the basin on Exhibit 16 92

Sure.

18 The basin then just channels that 19 fluid right out into the filter and them it recirculates around, so it's just a continuous

- flow system. So it gets sucked up, injectors, through the filter, goes down that way. It's 22 23 actually very simple.
- 24 Q. When you were retained in January 25 of 2003 to work for Rayovac you were a

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JAMES CHASEN - CONFIDENTIAL consultant at the time. What was your job description?

- A. Well, I didn't have a job title because I was a consultant, but --
- Q. What were your responsibilities?
- Α. Prototyping, testing, invention, part -- you know, inventing some of the
- subsystems to make it work, doing some of the
- 10 R&D, as we speak, research and development.
- 11 making it work. Evaluating the function of the 12 product, evaluating some of the test results.
- 13 Making corrections to make the product work
- properly, doing engineering calculations, doing 14 evaluation of materials.
- Q. You mean the type of materials to 16 17 be used in the construction?
- 18 A. Right, right,
- 19 We were proposing, for example, on 20 the injectors, we were having trouble that they 21 were welting during our shipping test. You
- would put it in an oven and it would come out

Page 45

3208.txt

51

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- 2 JAMES CHASEN - CONFIDENTIAL A. The shaver itself was an Izumi, so -- the shaver was pretty much well developed already and there were only some minor changes 5 that had to be made to it to make it work with the cleaning base.
- Q. who chose Heroka to be the manufacturer of the cleaning base?
- I'm not sure why they picked them. 10 I don't know. I didn't have privy to that 11 information.
- 12 Q. In the documents I've also seen 13 another manufacturer. Haking?
- 14 A. Haking.
 - Q. What was their role?
- They make that shaver right there, 16
- 17 the MS 5500 series.
- Let me start over again. 18
- 19 Izumi makes the rotary shavers, the 20 R-9500 series. Heroka makes all three cleaning
- 21 bases. Heroka also makes the women's shaver.
- 22 That one there.

24

- Q. WDF 70007 23
 - Correct, WDF 7000.
- 25 And Haking makes the MS 5500 and

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3208.txt 23 like a pretzel, so we had to look at different

24 materials. That kind of thing.

Evaluating screen sizes of the

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JAMES CHASEN - CONFIDENTIAL 2 filter. Evaluating how some of the problems that came up, we would have to solve these problems. I did a lot of that.

Q. And this is all exclusively in connection with the cleaning system?

A. Yes. That was like I lived and breathed these cleaning systems from January '03 for the next, like, year and a half.

10 Q. Did Rayovac involve manufacturers in connection with the development of the 11 cleaning device?

13 A.

14 Q. When in the process did

15 manufacturers --

A. Very fairly early on. They used a 17 ■anufacturer, Heroka Industries. They're a 18 supplier to Rayovac and they also have some 19 engineering capability and design capability. 20 and we were working very closely with this manufacturer throughout the whole phase of the project. Their president is a fellow by the 22 23 name of Edric Lau. He's a really nice guy.

25 the design process?

Q. Any other manufacturers involved in

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JAMES CHASEN - CONFIDENTIAL 2 5700 foil shaver.

25

24

Q. Did Izumi play any role in the development of the cleaning base?

A. Some -- yes, well, the shaver and 6 cleaning base kind of go hand-in-hand. Their primary function was making sure the shaver was properly interfaced with the cleaning base, so there were modifications that had to be made to

10 the shaver to accommodate the cleaning base. 11 Do you want me to go into some

12 detail of what those modifications ace? 13 Q. Not of the shaver, no.

14 Did Haking have any involvement in 15 the development of the cleaning base?

A. No, no. They were strictly the 17 shaver end of it.

18 (Exhibit 10 for

identification, Multi-page document, U.S. Patent 19 20 No. 5,711,328.)

21 Q. Did Rayovac at any time ask Izumi to manufacturer the cleaning base? 22

MR. SHIMOTA: Objection 24 Outside the scope.

Not really sure, to be perfectly

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	2209 644	
1	3208.txt James Chasen - Confidential	3208. txt
2	honest. I don't know. They might have.	4 patent?
3	 I've placed before you Exhibit 10, 	5 A. I didn't know the number of the
4	which is the '328 patent. Have you seen this	6 Braun patent. I just said with respect to
S	patent before?	7 Braun's patents.
6	A. Recently, yes. I've skimmed it	8 Q. Were you referring to Braun's
7	over.	9 patents related to their cleaning device,
8	Q. When was the first time you saw it?	10 Braun's cleaning device.
9	A. Actually, just recently.	11 A. Yes, yes. 12 (Fyhthir 11 for
10	Q. Within a week?	(200.010 12 10)
11	A. Yes, yes.	13 identification, Multi-page document, U.S. Patent 14 мо. 5,649,556.)
12	Q. Why did you skim the patent?	
13	 Because I knew that we were having 	The process person you
14	a deposition and I just wanted to kind of skim	16 Exhibit 11, which is the '556 patent. Have you
15	it over and look at the patent.	17 seen this patent before?
16	In connection with your design of	18 A. Is this the one I looked at or the
17	the Remington cleaning device, did you consider	19 '328? They looked the same. I just skimmed
18	the '328 patent?	20 these a week ago and I was looking at one. I
19	 No, because the direction was 	21 didn't know there were two here.
20	already well established. Mel Stoltz was our	Q. So you in the last week or so
21	corporate attorney who was helping us along the	23 skimmed one of either Exhibit 10 or 11?
22	way, and, quite frankly, that's his job. So I	24 A. Yes, yes. I'm sorry, I don't
23	said, "Hey, Mel, are we okay?", and ~-	25 remember the number that I was looking at.
24	Q. And when you asked him if you were	ESQUIRE DEPOSITION SERVICES (212) 687-8010
25	okay '	
	ESQUIRE DEPOSITION SERVICES (212) 687-8010	22
	•	
	54	1 JAMES CHASEN - CONFIDENTIAL
		2 Q. Sure. Prior to that time, you had
1	JAMES CHASEN - CONFIDENTIAL	3 not looked at either Exhibit 10 or 11?
2	A. With respect to the Braun patents.	 A. To be perfectly honest, no.
3	Q. Were you referring to the '328	5 Q. Did there come a time when any of
	Page 49	Page SO
		•
_	3208.txt	1704
6	the three manufacturers Izumi, Heroka or	3208.txt 9 meaning we looked at things such as cleaning
7	Haking expressed any concern about the Braun	of efficacy, spill tendency when you tip it
8	cleaning device patents?	11 over, it spills.
9	A. No, no. I don't think that was	_
10	their function. I weam I won't comment on	
11	that.	tricacy, spiri angre
12	Q. You may have answered this	14 oh, the cleaning cycle, the pump turns on, 15 the fan turns on, lust general operation
13	question, but I don't think I asked it. Let me	January Special States
14	just ask it.	16 conditions, and we evaluated the fluid as well,
15	How would you describe Rayovac's	17 what type of solution you guys were using.
16	continued use of Braum's cleaning device in its	18 Q. why?
17	development process?	19 A. Why? well, it's a competitive
18	MR. SHIMOTA: Objection. Vague.	20 product. Competitive product evaluation. We do
19	Did you say Braum's cleaning	21 that with not only cleaning systems, we do it
20	device?	22 with shavers. All kinds of stuff. We want to
21	MS. WENDLANDT: Yes.	23 see what makes the competition tick, so
22	Q. How would you describe Rayovac's	24 I'm trying to think what other
23	continued use or testing of Braun's Cleaning	25 tests we ran, but noise. We looked at noise

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24 device during Rayovac's development process for

25 its cleaning device?

56

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2
        A. okay --
               MR. SHIMOTA: Same objection.
               You can answer.
        A. We looked at some of its
5
6 performance characteristics during the
7 development of our product. There were
8 primarily just performance characteristics.
Page 51
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JAMES CHASEN - CONFIDENTIAL 2 as well. 3 (Exhibit 12 for 4 identification, One-page document entitled, 5 "Cleaning System Feature Comparison," production 6 numbers @ 002695.) Q. I've placed before you Exhibit 12, 8 which is a document dated May 14, 2003 with your 9 name on it at the bottom which is entitled, 10 "Cleaning System Feature Comparison, Braun

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11	3208.txt Versus Remington," is that correct?		3208.txt
12		. 14	Q. Was the goal of the Remington team
13		. 15	to mirror the features of the Braun device?
14	3 3 10 mo 214 (M3	16	A. No, not at all.
15		17	It was just to show that these are
16		18	our features and these are your features. It
17	Comparison?	19	was just a way to compare item by item how
18	-	20	theirs operated versus how ours will operate.
19	The treating System of	21	Q. Turning your attention to item
20	the Remington CCS-1 with the Braun Flex Interval System 5441.	22	number 6, "Recommended solutions/filter
21		23	replacement frequency."
	Q. And what is the CCS-1?	24	A. Yes.
22	A. The CCS-1 is the cleaning base	25	
23	portion of our product, this is CCS-1; CCS-2 is	24	Q. Under the Braum system, it says,
24	the foil, and CCS-3 is the women's.		ESQUIRE DEPOSITION SERVICES (212) 687-8010
25	The product name, like when you buy		
	ESQUIRE DEPOSITION SERVICES (212) 687-8010		5
		58	JAMES CHASEN - CONFIDENTIAL
		2	"IB states 30 cleaning cycles."
1	JAMES CHASEN - CONFIDENTIAL	3	A. Yes,
2	it at the store, includes the shaver and the	4	Q. What is "IB"?
3	cleaning base, so they call it some other model	5	A. Instruction book.
4	number, but when we refer to just the cleaning	6	Q. In the next column under the CCS-1
5	base, this is the CCS-1 cleaning base.	7	design, it says "TRD." "To be decided"?
6	Q- CCS-1 is the one that works with	8	A. "To be determined."
7	the rotary model?	9	Q. In parenthesis it says, "Target is
8	A. Yes.	10	30 cleaning cycles." Why was the target 30
9	So at the time and I think this	11	cleaning cycles?
10	might have been requested of me from Yuri Avila	12	A. Because that equated to
11		13	approximately a month's worth of cleanings,
12	and he said to me, "Jim, just give me a	14	because we wanted to clean it once a day and
	comparison of these two units as far as just	15	approximately 30 days in a month, so that was
13	general function." Page 53		
	90 33		Page 54
			•
	•		
16	3208.txt our goal, our bogev, to our 305		3208.txt
	our goal, our bogey, to get 30.	19	
17	our goal, our bogey, to get 30. Q. why did Mr. Avila request this	19 20	3208.txt CCS-1, were there any changes made to the Remington CCS-1?
17 18	our goal, our bogey, to get 30. Q. why did Mr. Avila request this comparison?		CCS-1, were there any changes made to the Remington CCS-1?
17 18 19	our goal, our bogey, to get 30. Q. why did Mr. Avila request this comparison? A. I really don't remember at the time	20	CCS-1, were there any changes made to the Remington CCS-1?
17 18 19 20	our goal, our bogey, to get 30. Q. why did Mr. Avila request this comparison? A. I really don't remember at the time why he would have I mean, he always requested	20 21 22	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were.
17 18 19 20 21	our goal, our bogey, to get 30. Q. why did Mr. Avila request this comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know.	20 21 22 23	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and See where we were, Q. Take your time.
17 18 19 20 21 22	our goal, our bogey, to get 30. Q. why did Nr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing	20 21 22 23 24	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and See where we were, Q. Take your time. A. The only thing that could be a
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17 18 19 20 21 22 23 24	our goal, our bogey, to get 30. Q. why did Mr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so	20 21 22 23 24	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and See where we were, Q. Take your time. A. The only thing that could be a
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17 18 19 20 21 22 23 24	our goal, our bogey, to get 30. Q. why did Nr. Avila request this comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded.	20 21 22 23 24	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and
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17 18 19 20 21 22 23 24	Our goal, our bogey, to get 30. Q. why did Nr. Avila request this COMPARISON? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010	20 21 22 23 24 25	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were. Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010
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17 18 19 20 21 22 23 24 25	Our goal, our bogey, to get 30. Q. why did Mr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 JAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 127	20 21 22 23 24 25 26 27 28 3 4	CCS-1, were there any changes made to the REMINGTON CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 51 JAMES CHASEN - CONFIDENTIAL 13-B. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well
17 18 19 20 21 22 23 24 25	our goal, our bogey, to get 30. Q. why did Nr. Avila request this COMPARISON? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 JAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 127 A. I don't know. was it in my notes	20 21 22 23 24 25 0 1 2 3 4 5	CCS-1, were there any changes made to the REMINGTON CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 61 JAMES CHASEN - CONFIDENTIAL 13-B. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well as that maximum noise level, item 15, because I
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17 18 19 20 21 22 23 24 25	our goal, our bogey, to get 30. Q. why did Nr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 JAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 12? A. I don't know. Was it in my notes somewhere? was it an attachment to an e-mail? Q. As produced to me, it was not in your notes. A. I really don't know. I can	20 21 22 23 24 25 0 1 2 3 4 5 6 6 7 8 9	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 61 JAMES CHASEN - CONFIDENTIAL 13-B. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well as that maximum noise level, item 15, because I know we were looking at reducing the noise of our unit, so that might be a little bit off. But other than that, the functions are correct as it is today in production.
17 18 19 20 21 22 23 24 25	our goal, our bogey, to get 30. Q. why did Nr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 DAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 12? A. I don't know. Was it in my notes somewhere? Was it an attachment to an e-mail? Q. As produced to me, it was not in your notes. A. I really don't know. I can probably look it up and try to figure that out	20 21 22 23 24 25 0 1 0 2 3 4 5 6 6 7 8 9	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 61 JAMES CHASEN - CONFIDENTIAL 13-8. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well as that maximum noise level, item 15, because I know we were looking at reducing the noise of our unit, so that might be a little bit off. But other than that, the functions are correct as it is today in production. Q. Why were there changes to the
17 18 19 20 21 22 23 24 25	Our goal, our bogey, to get 30. Q. why did Mr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 DAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 12? A. I don't know. Was it in my notes somewhere? Was it an attachment to an e-mail? Q. As produced to me, it was not in your notes. A. I really don't know. I can probably look it up and try to figure that out for you.	20 21 22 23 24 25 3 4 5 6 7 8 9 10 11	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 61 JAMES CHASEN - CONFIDENTIAL 13-B. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well as that maximum noise level, item 15, because I know we were looking at reducing the noise of our unit, so that might be a little bit off. But other than that, the functions are correct as it is today in production. Q. Why were there changes to the cleaning cycle duration?
17 18 19 20 21 22 23 24 25	our goal, our bogey, to get 30. Q. why did Nr. Avila request this Comparison? A. I really don't remember at the time why he would have I mean, he always requested a lot of stuff, but I don't know. It might have been for marketing purposes. They wanted to know why how ours works in comparison to the Braun unit just so that could get kind of grounded. ESQUIRE DEPOSITION SERVICES (212) 687-8010 DAMES CHASEN - CONFIDENTIAL Q. To whom was this document distributed, Exhibit 12? A. I don't know. Was it in my notes somewhere? Was it an attachment to an e-mail? Q. As produced to me, it was not in your notes. A. I really don't know. I can probably look it up and try to figure that out	20 21 22 23 24 25 3 4 5 6 7 8 9 10 11 12 13	CCS-1, were there any changes made to the Remington CCS-1? A. I need a few minutes to read it and see where we were, Q. Take your time. A. The only thing that could be a little bit different here is the items 13-A and ESQUIRE DEPOSITION SERVICES (212) 687-8010 61 JAMES CHASEN - CONFIDENTIAL 13-8. At the time we were fine-tuning what the cleaning cycle durations were, so those values might be different a little bit, as well as that maximum noise level, item 15, because I know we were looking at reducing the noise of our unit, so that might be a little bit off. But other than that, the functions are correct as it is today in production. Q. Why were there changes to the

12 e-mail that probably said something like, "Yuri,

 $14 - \text{request}_\tau^{\, \text{\tiny \#}} \text{ and it might have had a distribution}$

on it. But I'll tell you most likely it went to

Q. As a result of this comparison

13 .please see attached, blah, blah per your

18 between the Braun device and the Remington Page 55

somebody in marketing as well.

15

16

17

So when this document was made. Page 56

15 maximum benefit and we were playing with

19

20

16 different cleaning cycles, cycling the fluid on

17 and off and how long you operate the fan and the

18 algorithm, the controls, what that is. That was

my responsibility, to figure that out.

63

22	some tweaks to that later on.	24 Q. Do you know who created this
23	Q. Was the cleaning cycle changed to	25 document?
24	reduce it to the lower cleaning cycle of the	ESQUIRE DEPOSITION SERVICES (212) 687-8010
25	or lesser cleaning cycle of the Braun device?	C34074E 0E1 037120H 3ERFICES (212) 087-8010
	ESQUIRE DEPOSITION SERVICES (212) 687-8010	
		1 JAMES CHASEN - CONFIDENTIAL
	62	Z A. Yes, I do.
1		3 Q who?
2	JAMES CHASEN - CONFIDENTIAL A. NO. ACTUALLY, the Braue had	4 A. Me.
3	A. No. Actually, the Braum had nothing to do with it. We were just trying to	5 Q. At the bottom of the first page of
4	we wanted to make these things the best we	6 the document, paragraph numbered 2, can you just
5	can. I don't really care what Braun was doing.	7 review that paragraph.
6	I just wanted to make sure that this thing was	8 A. Yes.
7	as good as it could be.	9 Q. The last sentence says, "Our unit,
8	I didn't want to have this thing	10 because of our shaver design, has a relatively
9	run for an hour, because that's pretty annoying	11 large and flat base in profile which tends to
	to having it run on somebody's counter for an	12 retain more fluid at the end of a cleaning
1	hour, so we tried to keep it under a half hour.	13 cycle." Have I read that correctly?
2	the entire cleaning cycle, was our	14 A. Yes.
3	(A recess was taken.)	15 Q. What did you mean by that?
4	(Exhibit 13 for	16 A. What I mean is that, at the end of
5	identification, One-page document entitled,	17 the cleaning cycle there's some fluid that will
6	"Cleaning Solution Evaporation Comparisons,"	18 tend to I don't want to use the word
,	production numbers R 000965 through R 000968.)	19 "puddle," but I guess the best analogy is
	Q. Mr. Chasen, I've placed before you	20 your sink in your bathroom. If you turn on the
•	Exhibit 13, which is a document dated 5/27/03	21 faucet and then you turn it off, it all drains
)	entitled, "Cleaning Solution Evaporation	22 out but there's a little water left in the
1	Comparisons, Remington Versus Braun."	23 bottom of the sink.
2	Do you see that?	24 That's what I'm talking about when
3	A. Yes.	25 I say at the end of the cleaning cycle residual
	Page 57	Page 58
		rage 70

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3208.txt 21 which is May 14, 2003, there might have been

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 2 fluid. And what I was referring to here, the
     Braun unit is very steep so any residual was --
     when everything shuts off and it's just sitting
 5 here, any little driblets of water that are
     there go right down into the filter and drain
     into the -- I guess yours is the cartridge.
                In ours, it tends to more or less
 q
     sit there because it's very shallow.
10
       Q. When you say the Braum device is
11
     very steep, what part of the Braun device are
12
   you referring to?
13
        A. I guess the area -- did you bring a
14
     Braum unit here?
15
        Q. I didn't, no.
16
         A. I guess the area -- you'd call it
17
    the -- your support. The cup. The cup that's
18
    on your bottom that goes in.
19
        Q. You're referring to the cup in
20
    which the shaver head sits?
        A. Right. The cup which the shaver
22 head sits is very steep on the Braum unit; and
   as such, that at the end of a cleaning cycle
24
    when everything is shut off on the Braun unit,
```

.

1	JAMES CHASEN - CONFIDENTIAL
2	versus ours. This was mainly for evaporation
3	study. It had nothing to do with the operation
4	of the unit.
5	Q. This retention of fluid at the end
6	of the cleaning cycle, is that true with the
7	Remington commercial product as well?
B	A. Oh, no. That has nothing to do
9	with that.
10	Q. Let me clarify the question.
11	with the Remington commercial
12	product, either the CCS-1, the CCS-2 or the
13	CCS-3, is there fluid retained in the basin at
14	the end of the cleaning cycle?
15	 There are a few driblets of fluid,
16	yes. That's because it's so shallow, that's the
17	issue that we have.
18	I could explain why that's an issue
19	if you want me to go into it, but
20	Q. Why is it an issue?
21	 You like to retain as much of your
22	cleaning solution as possible to get it to last
23	as long as you can, and any driblets that are
24	left on that surface will just evaporate and
25	it's lost. You want it to go back into the

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there's less fluid retention on those surfaces
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3208. txt

reservoir so it can be used up again. That was just an observation ${f I}$ had made that -- it's all designed to just drain 5 right out, but like any drain, you're going to be left with a few droplets on there and that contributed to not using up as much fluid as you'd like. Q. Thank you.

10 (Exhibit 14 for 11 identification, Multi-page document, copy of 12 notebook, production numbers R 000185 through 13 R 000243.)

14 q. Mr. Chasen, I've placed before you 15 Exhibit 14. Can you identify what this is? A. This is my lab book, and its 16 17 primary function, it's kind of like a doodle 18 page for a lot of people. I scratch little 19 notes and things. And what I'll do, if I run a 20 test, I'll put some of the raw data in here and then I'll transfer that to a more formal 21

22 document, just so you know what really this is. 23 Q. When we discussed at the beginning

of your deposition what documents you reviewed in connection with your preparation, was this

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JAMES CHASEN - CONFIDENTIAL doodle pad --

A. Yes, I skimmed this as well.

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7 pump was putting out too much fluid and the 8 level was rising and that's what we didn't want. We wanted that to drain right out.

10 Q. Asking you to turn your attention 11 to the mext page, there's a line that starts. 12 "Lead-in chamfers-basin ribs."

13 Can you explain what these lead-in 14 chamfers are?

15 A. . I believe for assembly purposes to 16 put the basin in, you put some lead-in so that 17 when you're assembling it, it kind of guides it in. That's probably what that referred to. 18

19 Q. Asking you to turn to page R-201, 20 at the top it says, "SLA Model 3."

21 What is that?

Oh, stereolithography model, SLA.

That's our terminology that we use 23 24 for rapid prototyping of parts.

25 Stereolithography is a process by which rapid

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JAMES CHASEN - CONFIDENTIAL 1 prototypes are made.

You start with a computer-generated model in your computer, a 3-D model, and you send the file to these fabrication houses and they form this model in layers, one layer at a

time. It starts with a vat of liquid and then a laser scans it one layer at a time from the

Page 63

69

```
Asking you to turn your attention
6
          Q.
    to page R-188, number 7 on that page says,
    "Drain hole in basin needs to be greater than 3
    million meters." Why is that so?
10
        A. We wanted -- we wanted the fluid to
11
    drain out quicker. We did not want to fill the
    basin with fluid in our design.
12
13
                In our design, that's actually a
14
    bad thing, to fill the basin with fluid.
15
        Q.
               why?
```

A.

Α.

17

25

Yes.

3208.txt You skiemed this Exhibit 14?

heads, the cutting heads go under the fluid level -- in other words, if the level starts to 19 rise, all of those cutters start to rotate 20 underneath the fluid and it creates too much 21 power draw. The shaver loads down and the power 22 dry, the transformer can't supply enough power to the shaver to turn it, so that was a very bad thing. 24

We wanted to make sure that the

What happens is, if that as if the

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2 fluid goes out, drains out, and goes right to
    the filter, kind of like your sink.
              And some of the initial analysis of
5 this product -- that's why I wrote this note --
  in testing some of these earlier designs, the
                           Page 62
```

9 computer-generated model and you get the complete model built. 11 It's a rapid prototyping tool and

12 you'll probably see a lot of SLA version this or 13 that. I tried to keep track of what version we were working with because we made very -- a lot 15 of different iterations of models, so SLA 1 would be the first model, SLA 2 would be the 17 second and so forth and so on. 18 So "SLA model" is just a

19 terminology for prototype. 20 Q.

And each of these SLA models that 21 you were looking at were of the cleaning device? 22 A. And/or some of the subsystems and/or some of the components that make up the 24

25 Q. Asking you to turn your attention

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JAMES CHASEN - CONFIDENTIAL
 2 to page R-209, at the top of the page you write,
     "Run until dry - i.e. same as Braun."
                What does that mean?
               You know, I was skimming through
 6 this before and I saw that sentence and I don't
    know what I meant there. I'm sorry, I really
    don't. Tory, same as Braun" -- because if you
9 look at the page before, it doesn't -- it's kind
    of like out of context.
11
```

The only thing I can think of was, Page 64

12 it was -- I don't remember. Honestly, it was just a note that I scribbled in there. It could have been made -- I believe it refers to running 15 the unit dry, meaning like at the end of the Braun cycle, the cleaning cycle, your fan turns on and dries the unit. There's a fan that dries 17 it, and at the end of the cycle, it's dry. The 19 20 So when I was running some of my 21 cleaning tests. I wanted to get it to the same 22 dryness level as the Braun unit. That's probably what that is, but I can't be 100 23 24

Q. Why were you using the Braun unit

25

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1
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 ,
    as a benchmark?

    It was just a comparison. It was

    another cleaning device that we wanted to just,
    you know, evaluate for dryness. Competitive
    benchmark, I guess.
         Q. What was the length of the
 8
    development process for the CCS-1 product?
          A. When I came on board or the whole
10
    -- from, like, inception to production?
11
          Q. From conception until it left
12
    research and development.
13
        A. You mean -- let me clarify a little
                          Page 65
```

3208.txt

17 said works with the foil, the men's foil?

18 A. Yes. The original intent was to
19 try to introduce both of them simultaneously,
20 but we didn't have the resources so they decided
21 to have us concentrate on the rotary model
22 first.
23 Plus, they were having some issues
24 with the shaver, the Haking shaver. The MS 5500
25 was a new shaver for Remington/Rayovac and had

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some bugs in it that had to be worked out, so

the shaver really wasn't ready anyway, so the

R-9500, the rotary, was already in production,

aside from the modifications that we had to

make, so that's why that one was picked first.

Q. When was the development of the

CCS-2 started up again?

A. I'd have to refer to my notes. I

9 A. I'd have to refer to my notes. I
10 don't know exact dates. It was after -- we were
11 concentrating on the rotary, and then there was
12 a time where we were -- the design was well
13 along and we were waiting for tooling, and then
14 we kind of started ramping up on the CCS-2
15 model.

16 As far as exactly when, if I could
17 look at my notes and maybe I'll find a date in

.

```
1
              JAMES CHASEN - CONFIDENTIAL
                 So I don't know very well how
 3 defined this is, how long -- I just mainly know
     from when I started on it, this is how long it
 5
    took.
                 But prior to that, there was some
     -- you know, stop, go, stop, go. That kind of
 8
    thing. Where it just kind of lingered.
         Q. Do you know whether Rayovac started
10 to design its own cleaning system prior to
    Braum's release of its Braum Symcro cleaning
12
    system?
13
         Α.
               I honestly don't know. I honestly
```

Q. At some point Rayovac started

developing the CCS-2, which is the model you've

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3208.txt

I came on in January of '03, and

Off-tool. Meaning molded, like you

Now, there was some work done prior

approximately nine to ten months later we had

14 bit the best I can.

A.

our first off-tool sample.

0. What's an --

see here. Off-tool malded part.

22 to my arriving that you could see in the

25 the end of '03. You know what I'm saying

23 documents that show some dates back in 2001, so,

I mean, you could say it went from 2001 until

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16

17

18

19

20

21

14

15

don't know, Sorry,

19 Q. Can you look at Exhibit 14 and see
20 if you can find a date?
21 A. Let me see if I can find something
22 for you. Actually, a better document, I'm sure
23 you have copies of all of it, a lab book with -24 it's in Excel, it's like a big Excel spreadsheet

25 and it says "Foil Shaver Cleaning Systems" and

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JAMES CHASEN - CONFIDENTIAL 2 it has sequential experimental dates, test one was done on this date and this is what T performed. Test two was performed on this date and this is what was performed. That would be a way better document than this thing. (Exhibit 15 for identification, Multi-page document entitled, "Development Test Report," production numbers 11 R 001048 through R 001063.) A. March 10th. Of what year? 13 Q. Α. That's got to be '03. I should 15 have made the width column longer. It truncated 16 the last date. It's on there. 17 The first time I started looking at 18 foil was March 10th of '03, but if you look 19 here, it goes item 1 and 2, March 10th and March 20 12th I was looking at an MS-3, and it was another three whole months to item 3, so I

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- 22 started to dabble a little bit. But it wasn't until June of '03 that I started really doing 24 work on the 5000 series, so maybe more accurate
- 25 would be June of '03 was when we kind of started

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JAMES CHASEN - CONFIDENTIAL getting into that.

- Q. And what was the motivation behind the CCS-2?
- To have a cleaning system for a foil line, that was marketing's instructions.
- that they wanted us to develop a cleaning system * for fail.
 - (Exhibit 16 for
- identification, Two-page document, E-mails, 10
- production numbers R 003569 through R 003570.) 11 12 Q. Mr. Chasen, Exhibit 16 are two
- e-mails, the last one dated April 27, 2004
- 14 Mave you seen these before?
- 15 Can I read it?
- 16 o. Sure,
- 17 A. It looks familiar although 1 was 18 not on the original distribution. It might have
- been forwarded to me because it does look 19
- familiar to me. 50
- 21
- Q. Do you know why Rayovac was doing a 22 comparison between the MS 5500 CS and the Braun
- 23 Activator?

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- JAMES CHASEN CONFIDENTIAL Prior to September '03?
 - Α. In what capacity?
- In the design development capacity.
 - Α. No. no.
- what was Rayovac's motivation in
- developing the CCS-3?
- 8 A. Marketing's desire for a women's
- cleaning system. 30

1

- (Exhibit 17 for
- 11 identification, Multi-page document entitled.
- 12 "MDF with Cleaning Base Questions," production
- 13 numbers R 004385 through R 004390.)
- 14 Q. Mr. Chasen, I've placed before you 15 Exhibit 17, which is a document entitled, "WDF 16 With Cleaning Base Questions, 9/16/03."
- 17 A. Okay.
- 18 Q. First, have you seen this document 19 before?
- It doesn't look familiar. Α.
- 21 ο. I draw your attention to number 5
- 22 on the first page, which is, "Are there any new
- 23 technologies or areas of exploration beyond the
- scope of the CCS-1 that would require
- 25 investigation"? what was Rayovac's answer to

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A. Most likely it was for sales force; 24 25 and if they're going to sell this product,

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- JAMES CHASEN CONFIDENTIAL they're going to say, "well, how does it compare to the Braun?", so they wanted to become knowledgeable with respect to the Braun system, how ours compares. Q. You mentioned the MS 5500 before, the MS --
- A. "Cleaning system" is probably what that means, cleaning system.
- 10 Q. Thank you.
- 11 A. You might be able to buy the 5500 12 without the cleaning system -- but I'm not 13 sure -- in some markets. That may be why you see that.
- 15 Q. When was the development of the 16 CCS-3, the women's foil shaver cleaner, begun?
- 17 A. May I look at my notes?
- 18 Certainly, yes. You're referring
- 19
- 20 Exhibit 15.
- I first started looking, dabbling a
- 22 little bit in September of '03.
- 23 Q. Was anybody else at Rayovac working 24 on the CCS-3?
- 25

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that question?

1

- A. Their answer to the question was that there was really this new technology
- meeting the basic method of injecting fluid and
- having it circulate around would be the same. However, there were some areas that
- had to be looked at such as how it gets
- 9 connected up with the base, meaning the
- technical connection up at the top, because
- 11 you've got to appreciate all shavers are
- 12 different so it's going to be different how you
- 13 electrically connect at the top.
- 14
- That was an area that needed to be looked at, the circuit strategy, and electronics
- 16 a little bit because in that particular model
- 17 versus the CCS-1, the shaver is run under its
- 18 own battery power versus the other one is run by
- a power supply, and it was also a concern that
- women's deodorants, especially in the underarm 20
- 21 area, could affect the shaver as well, and the
- 22 cleaning fluid getting gunked up as well, that
- 23 kind of thing.
- 24 Q. Are you familiar with Rayovac's
- 25 costs in the research and development for the

```
3208.txt
                                                                                                                                     3208.txt
  2 CCS-12
                                                                                                                    ο.
                                                                                                                           Mr. Chasen, let me ask you a
                  No idea.
           A.
                                                                                                           6
                                                                                                             different question.
           Q.
                  Or the CCS-2 or 3?
          A.
                I don't have any of that
                                                                                                                 A. To give you some idea, I got an
                                                                                                             off-tool -- what we call an engineering built
     information.
                                                                                                             sample, and I was evaluating that on May 19th of
  7
                  Yuri may have some of that, but you
                                                                                                         10 '04
      would need to talk to a finance guy, I would
  9
      think
                                                                                                                          An engineering built tool sample is
                                                                                                         12 a sample that's almost ready for production;
          Q.
                 Do you know how long the research
                                                                                                              we're getting parts in, we're looking, you know
      and development of the CCS-2 took as opposed to
 11
                                                                                                         14
                                                                                                              what I mean? I'm just trying to give you a
      the CCS-I, which we've spoken about?
                                                                                                         15
                                                                                                              frame of reference here.
 13
         A. Well, it's -- to this day we're
                                                                                                         16
                                                                                                                  Q. Is the engineering tool sample the
 14
      looking at improvements, so it's hard to -- we
                                                                                                              same as what you referred to earlier as the
                                                                                                         17
 15
     didn't just -- you can't draw a line and say we
                                                                                                         18
                                                                                                              off-tool sample?
 16
      stopped and walked away.
                                                                                                         19
 17
                 The main effort went from a finite
                                                                                                         20
                                                                                                                         It was probably June-ish of '04 was
 18
     period to when first product was produced, but
                                                                                                              probably a good frame of reference for you.
                                                                                                         21
 19
     then, you know, it continued a little bit
                                                                                                         22
                                                                                                                 Q. Besides the CCS-1 through 3, are
     thereafter, so can you clarify your question a
 20
     little bit? Do you want to know up to the point
                                                                                                         23
                                                                                                             there any other cleaning devices that Remington
 21
                                                                                                         24
                                                                                                             currently has under development?
22
     it went to production?
                                                                                                         25
23
                                                                                                                  A. Yes.
         Q. I think we established before you
24
     turned your attention to the design of CCS-2, in
                                                                                                                 ESQUIRE DEPOSITION SERVICES (212) 687-8010
25
     June of '03, how long after that was research
         ESQUIRE DEPOSITION SERVICES (212) 687-8010
                                                                                                                       JAMES CHASEN - CONFIDENTIAL
                                                                                                         2
                                                                                                                        What are those?
                                                                                                                         THE WITNESS: I can talk about --
              JAMES CHASEN - CONFIDENTIAL
 2 and development ongoing until a product --
                                                                                                                         MR. SHIMOTA: Yes.
        A. I'll tell you -- I'm looking again
                                                                                                                        Air cleaning system. It uses high
   at Exhibit 15.
                                                                                                             pressure gas to expel hair out of the shaver,
                           Page 73
                                                                                                                                    Page 74
                 3208.txt
Any other systems?
                                                                                                                                    3208.txt
           Q.
                                                                                                            is the R-9500 -- yes. They changed the number
                                                                                                        10
          Α.
                 No.
                                                                                                        11
                                                                                                            since then, since this document, so I don't
          ۵.
                 With which shavers is the CCS-1
                                                                                                        12 think this is valid anymore.
     designed to work? You've mentioned --
                                                                                                        13
                                                                                                                        I'm sure that information is
11
          A. The R-9500, yes.
                                                                                                             readily available, but there is one other model
12
                 There are two shavers, the R-9500
                                                                                                        15
                                                                                                             that doesn't have the LCD display. Yuri would
13
    and the --
                                                                                                             definitely know that off the top of his head.
14
          Q.
                Is it 9700?
15
               It might be. It doesn't have the
                                                                                                        17
                                                                                                                  Q. Do you know what the R-9400 is?
          Α.
                                                                                                        18
                                                                                                                       I'm not sure. I'm not sure.
    LCD display. It's just got indicators.
16
                                                                                                        19
                                                                                                                         I mean, Remington makes so many
17
               The shaver itself looks exactly the
                                                                                                            different models of shaver models that I get
    same. Instead of having this LCD display,
18
                                                                                                            confused a little bit with the numbers. I'm
    that's eliminated, and it has, like, lights. I
                                                                                                            most familiar on the ones I worked with, but
                                                                                                        22
20
    don't remember the exact model number, but you
                                                                                                       23 they make a lot of derivatives.
21
    must have it in some of your documents.
                                                                                                       74
                                                                                                                         These are really the three main
22
                       (Exhibit 18 for
                                                                                                        25 platforms that go with the cleaning system, what
23
    identification, Two-page document, product
    specifications, production numbers R 004897
24
                                                                                                                ESQUIRE DEPOSITION SERVICES (212) 687-8010
    through R 004898.)
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                                                                                                                     JAMES CHASEN - CONFIDENTIAL
                                                           82
                                                                                                        2 we call the Rotary 9000 series. So it's this
                                                                                                            exact same shaver, but different hells and
            JAMES CHASEN - CONFIDENTIAL
                                                                                                        4 whistles, different display. That kind of
         Q. Mr. Chasen, I've put before you
                                                                                                            thing. Same thing with this one. There's
    Exhibit 18, which is a document dated November
                                                                                                           another model that has an LCO display.
    15, 2002 called, "R-9500/9700 Micro Flex Plus
```

Rotary Shavers With Cleaning Capacity."

This is early. They changed the

numbers. This is an earlier document. This is

dated November of 2002, and they're giving the

R-9700 with the LCO display, and I believe this Page 75

5

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And I believe on the women's there

Q. The foil?

A. On the foil.

10 might be another iteration as well. So when you

11 say "what models," really, there's three models,

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12	base models or platforms, and then one or two
13	derivatives under there are just like very #ino
14	things like a display or a button or something
15	like that. There is no big other features
16	really.
17	Q. Who would be aware of the various
18	combinations of shaver and cleaner device?
19	 Anybody in marketing.
20	Marketing would definitely be able
21	Yuri would know that because he deals with
22	that day in and day out. Marketing would be
23	your best shot. If you asked them to produce a
24	matrix, they would probably get that for you as
25	well, and that would, you know

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1 JAMES CHASEN - CONFIDENTIAL (Exhibit 19 for 3 identification, Multi-page document headed "Men's 2006 Shaving," production numbers R 000133 through R 000184.) I've placed before you Exhibit 19, which is entitled, "Men's 2006 Shaving," dated September 29, 2004. I'm going to ask you to turn to 10 page 45 of that exhibit. 11 A. Okay. 12 Q. This time-line, which is on page 13 45, there is at Q3 2005 a new product listed which says, "New R-9400 with cleaning."

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some of these heads as you put it into the unit. 10 So as you put it in, it will kind of just keep it positioned. Q. What supports the shaving head? 21 A. well, actually, it's the -- you've 23 got a post in the bottom of the basin that acts as a stop and you've got your injection manifold 25 that helps align everything.

3208.txt A. That's so that you don't damage

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1 SAMES CHASEN - CONFIDENTEAL Q. You had just said that the ribs 3 keep the shaver head in place. Isn't that an A. Well, really what helps align it is 5 these three -- what guides it are these three 6 pins in the manifold 8 Q. And does the shaver head rest on those pins? A. Yes. They go inside these hales 10 here and kind of help position it. Then you've 12 got a stop down here. 13 Q. If I could just take that from you 14 and take it apart. Can you tell me what the 15 function of the lower base is, which I've now 16 handed it to you and taken the filter out of? A. It's to hold the cleaning solution.Q. Can you show me on this device 17

19 where the pump is? I think it's actually on the Page 79

3208.txt 15 Are you aware of that product? A. Yes. I bet you that's the one 17 without the LCD display. That's got to be what that is, 9400. 19 Q. Do you know if that product has 20 been launched by Rayovac? 21 A. Pretty sure, because they were 22 working on that when I was still in Bridgeport, 23 which was, like, about eight months ago, 24 actually, so I believe that that might already 25 be out there. ESQUIRE DEPOSITION SERVICES (212) 687-8010

JAMES CHASEN - CONFIDENTIAL Q. Would it be the marketing people --7 Marketing people would definitely 4 know or Yuri would know that as well, but I'm pretty sure that that has been done. Q. Mr. Chasen, I'm asking you to look at the CCS-1, which I'm putting before you. Can you tell me what the function 9 of the basin is? 10 A. It's to channel the fluid to the 11 filter. Q. I notice that on the basin of the 13 CCS-1 there are some ribs or tabs. I'm not sure 14 what the technical term would be. 15 A. Rìght. Q. What is the purpose of those? Page 78

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20 top portion. 21 A. It's actually right in here, in 22 this casing here, and this is the pump inlet 23 right here. 24 Q. And it's got a filter on the 25 bottom?

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JAMES CHASEN - CONFIDENTIAL 2 Right. 3 And what is the purpose of the A. To circulate the fluid from the lower housing to the manifold, and then the manifold feeds fluid to the hair pocket and then that feeds into the basin, into the filter. 9 Q. Does this CCS-1 device have a 10 drying mechanism? 11 A. Yes. 12 where is that? 13 It's inside here. 14 Do you want me to take this apart? 15 Q. No. 16 You could see it here. 17 Do you see the fan in there? You're indicating the top portion? 18 Yes, where these vents are. It's

Page 80

20 located in there, and you can also see a little bit of it right there. The outlet comes right

22 here and it kind of blows some air right
23 underneath the head of the shaver.
24 Q. And what parts does the dryer
25 consist of?

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JAMES CHASEN - CONFIDENTIAL A. It's got a housing, a fan housing 2 and the fan itself, it's a squirrel cage fan, as we call it, centrifugal fan, so it's basically two parts and they snap together, and then you've got a motor -- also, it's called an impeller fam. It's all the same. Q. Directing your attention to the 9 CCS-2 device, which works with the male foil shaver, can you tell me what the function of the 11 basin is? 12 A. It's exactly the same as the CCS-1. 13 It just channels the fluid down into the filter. A good analogy would be a sink, 15 It's the same exact thing. It just drains it 16 into the filter. That's really what its 17 function is. 18 . Q. There's a pivoting number in the --19 I'm not sure what you call it, but there's 20 something that pivots in the CCS-2 device that I didn't notice in the CCS-1 device.

A. You're talking about this thing

Really all this is, it's the

Page 81

here and that that flips up and down?

22

23

24

25

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JAMES CHASEN - CONFIDENTIAL 2 housing. The fan is the same. Q. Is the same pump used? The same pump is used. It's got a Α. similar, but not exact, design for this manifold. This spring-loaded manifold is slightly different, but in theory it's kind of like the same thing. We only inject in two 9 locations here, where at this we're injecting at four locations. 11 Q. So there's four locations for 12 injections in the male shaver? 13 A. You see these two holes here? That's where the fluid gets injected. On the 15 men's system, the MS 5500, there are four locations. That's what you see there, those 16 17 four holes. 18 And on the R-9500, there are three 19 locations, so all of the manifolds are different 20 in design, but in function, they're all the same. The outlet from the pump feeds a tube which goes to the manifold, which then injects 22 23 the fluid into the hair pocket. 24 (A recess was taken.)

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25 manifold -- it's basically the manifold, but

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JAMES CHASEN - CONCLORNITIAL it's spring-loaded; so it's a spring-loaded manifold is what it is. Q. What is the function of that manifold? Α. It's designed to align with the head there. Q. Are there any differences between the CCS-1 and the CCS-2 with regard to the cleaning base? That is the bottom portion. 10 11 A. Actually, these are 12 13 on there and vice versa; so to answer your

12 interchangeable. I could take this and put that
13 on there and vice versa; so to answer your
14 question, they're exactly the same.
15 Q. What about the pump?
16 A. The pump is exactly the same.

16 A. The pump is exactly the same.
17 Q. And the dryer?
18 A. The dryer is exactly the same.
19 Q. I'm going to hand you the CCS-3

20 which works with the women's shaver.
21 A. I hate this color.
22 Q. Aside from the color differences,

23 is there any difference between the CCS-2 and 32
24 A. Functionally, it's the same again.
25 The bottom half is the same. The bottom

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3208.txt JAMES CHASEN - CONFIDENTIAL 2 identification, Two-page document entitled, "Co2 Rotary Shaver Cleaner Operating Instructions," production numbers # 010951 through # 010952.) Q. Mr. Chasen, I've placed before you Exhibit 20, which is a document entitled, "Carbon Dioxide Rotary Shaver Cleaner Operating Instructions, Prototype Vintage Number 6.* A. Actually, I just did this, so this I'm very familiar with. H Q. You created this document? 12 Α. Yes, 13 o. What does this document describe? A new cleaning system that we are 15 developing using Co2 cylinders, disposable Co2 cylinders to clean a shaver. 16 17 Q. Is that the air cleaner you were 18 discussing before? 19 A. Yes. The air cleaner -- I've done 20 a lot of evaluation on this type of system, and it's -- do you want the full history or just --22 I don't want to go on and on, but do you want to 23 just ask specifically about this particular 24 approach? 25 There were some related to this but ESQUIRE DEPOSITION SERVICES (212) 687-8010

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(Exhibit 20 for

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- 3 it relies on pressurized gas released rapidly to extract hair from a shaver, so in its fundamental form, they're all the same in that regard. 7 Q. When did Rayovac begin the design
 - of that product using pressurized gas?
- 9 A. Do you have my file for that -give me a second. I need to think.
- 11 I want to say approximately June of '04, approximately. But it wasn't on this exact 12 13 approach when I started the idea of a different
- 14 type of cleaning system. 15 Q. What was the motivation behind
- creating a different type of cleaning system? A. I just didn't like the liquid. It 16 was messy and I saw a lot of negatives 19 associated with that. So I wanted to create a

16

- 20 better way of cleaning a shaver that's less 21
- 22 In my original approach, we had a little mini compressor that actually charged up 23 a cylinder so you wouldn't even have replaceable
- CoZ cartridges, and the filter was easy. You

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- JAMES CHASEN CONFIDENTIAL could reuse the filter as well.
- 3 So from a consumer perspective, they didn't have to buy anything. They could
 - Page 85

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- 8 and collects the hair which you remove from the bottom.
- 10 Q. From the bottom of --
- 11 Of the device. It's removable. 12 You see in the photo -- the second page, the
- 13 very bottom here.
- 14 Again, it's a little bit not user 15 friendly, but it was designed to demonstrate to people the principles of this method of
- 17
- 18 So what happens is, it uses an
- 19 injection manifold like the wet system; but
- instead of fluid, I'm injecting high pressure
- Co2, and instead of a basin I've got a rubber 21
- seal that goes against the hair pocket of the
- shaver creating an airtight seal, and then the 23
- 24 filter down below catches the hair.
- Q. When you say that the rubber seal

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- JAMES CHASEN CONFIDENTIAL poes against the hair pocket of the shaver --
 - Α. Right.
- What do you mean by that?
- On Exhibit 20, the very too
- picture, you see this, like, gummy color here around the perimeter that's rubber? That's an
- elastomeric seal.
 - when you put the shaver against

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use it every single day. It was clean, They
     didn't have to deal with flammable alcohol or
     spilling or mess or anything. So, in my
     opinion, it's better. It's a better way to go.
 q
        Q. Can you describe to me how this
     Exhibit 20 cleaner functions?
10
11
        A. Sure. Actually, that's why I wrote
12
     this document, because it's basically a use
13
     book.
14
                  What I did was, I developed a
15
     prototype and I wanted to instruct somehody how
16
     to use it, so it's a -- let me step back one
17
     second.
18
                 This is a prototype. This is not a
19
    production unit, so it's a little bit not as
20
     user friendly as it could be.
                But essentially, you remove this
22
    device here off the back of it and unscrew the
23
     base and attach a little Co2 cylinder. Did you
24 ever see those little -- like, for whip cream, a
25 little Co2 cartridge?
```

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You put it in there, screw it in place and you put this device back on here.

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You place the shaver inside the

1

- cleaning base. You turn on the shaver and then
- press the Co2 release mechanism and what it does
- 7 is give a blast of Co2 directly into the shaver Page 86

3208.txt that, the hair pocket seals up against there, so

- that's an airtight seal. 12 So these three opening align with
- 13 the cutting heads of the shaver. 14 So when you pressurize the hair
- 15 pocket, all that muck and hair goes down through those three opening and collects in the filter 17 down below.
- 18 Q. Where in this top picture is the 19 manifold?
- A. It's inside this black housing 21
- 22
- You see this little point, that 23 little dot there? That's one of those little
- nozzles that stick inside the shaver.
- Q. Okav.

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1	JAMES CHASEN - CONFIDENTIAL
2	 And the whole cleaning cycle takes
3	10 seconds and it's completely dry when you take
4	it out so I don't have to dry the shaver, and
5	the cost of this is substantially lower than any
6	of our wet systems as well, so there's a lot of
7	big advantages to this.
8	MS. WENDLANDT: Mr. Chasen, I have
9	no further questions.
10	THE WITNESS: Okay.
11	MR. SHIMOTA: I would like to note
12	for the record I would like this transcript Page 88

3208.191 Linda J. Greenberg My commission expires: May 17, 2007 ESQUIRE DEPOSITION SERVICES (212) 687-8010

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3208.txt Subscribed and sworn to before me this ______, 2005.

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CERTIFICATE

I, Linda J. Greenberg, Professional Shorthand Reporter and Notary Public in and for the State of New York, do hereby certify that. JAMES CHASEN, the witness whose deposition is hereinbefore set forth, was duly sworn and that such deposition is a true record of the testimony given by the witness to the best of my skill and ability. • 12 I further certify that I am neither related to or employed by any of the parties in or counsel to this action, nor am I financially interested in the outcome of this action. IN WITNESS WHEREOF, I have hereunto set my hand this 12th day of May, 2005.

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23 24 25

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